

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 12447 241339Z

56

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INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W

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FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 4895

UNCLAS TEHRAN 12447

E.O.11652: N/A

TAGS: BTIO, EAIR, IR

SUBJ: IRAN AIRCRAFT INDUSTRIES EXPANSION PROJECT

REFS: (A) STATE 299840; (B) TEHRAN A-219 OF OCTOBER 23, 1975

1M ENGINEER NASSER KHAZILI, TENDER MANAGER, SAYS THAT EIGHTY-ONE (81) COMPANIES HAD SUBMITTED BIDS AS OF DECEMBER 1 CLOSING DATE, BUT DECLINED TO SUPPLY NAMES OR BREAKDOWN OF COMPANIES BY NATIONALITY. HE DID MENTION THAT A LARGE NUMBER OF BIDDERS OBVIOUSLY LACKED THE CAPABILITY TO UNDERTAKE THE TOTAL PROJECT. IACI RECENTNINTEGRATION INTO THE INDUSTRIAL-MILITARY ORGANIZATION UNDER THE MINISTRY OF WAR PROBABLY ACCOUNTS FOR RELUCTANCE TO REVEAL INFORMATION.

2. IS PURPOSE OF US FIRMS' REQUEST SEEKING OF POSSIBLE CON-SORTIUM PARTNERS AMONG COMPANIES WHICH HAVE SUBMITTED PROPOSALS? IN VIEW KHAZILI'S COMMENTS, EXPLANATION TO IACI THAT COMPANIES' NEED INFORMATION FOR CONSORTIUM OR SUB-CONTRACTING PURPOSES MIGHT BREAK INFORMATON LOOSE. PLEASE ADVISE.

3. IN ANY CASE, WE PLAN TO PURSUE MATTER WITH KHAZILI AND WITH HEAD OF IACI, GENERAL ASHERI, WHO PRESENTLY IS OUT OF COUNTRY FOR SEVERAL WEEKS.

4. AMMAN & WHITNEY, HOSE REP VISITED COMMERCIAL SECTION WHEN IN TEHRAN MID-NOVEMBER, IS ONLY US FIRM WHICH TO EMBASSY'S KNOWLEDGE DEFINITELY SUBMITTED PROPOSAL. WHAT ARE OTHERS?
HELMS

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